Sløtegraaf

Vendor Spotlight



www.gibsonsv.com

A trusted partner of Slotegraaf Construction

Gibson Sound & Vision has been providing the Kitchener-Waterloo and surrounding area with the industry's best electronics backed by the area's best service since 1955. Gibson operates as a family-oriented unit, now including third-generation family members. They uphold a philosophy of integrity, fair prices, and outstanding service, while also providing qualified and experienced sales consultants to help with any size project.



Images provided by Gibson's Technology Expert and Consultant, Craig Sheardown (@craiggsv)

Preparing for a Meeting with Gibson Sound & Vision Starting with Slotegraaf

First, you will work with Slotegraaf's Project Manager and a Designer to establish the goals and needs of your project. From here, they will be able to determine your design style, finishes, and types of vendors needed.

While you will have an initial consultation with a Designer and designated Project Manager and remain in contact throughout the project, Gibson's consultants will also play a part in helping you establish the electronic and home automation solutions that work best for you and the plans for your home.

Things to Consider Before Your Consultation with Gibson:

- Your routine while at home, including if you work from home
- How many people are living in the home
- The intent of having home automation or electronic customization. For example, if your upgrades are for entertainment purposes, security, etc.
- Pre-existing furniture or built-ins that could be included with any installations by Gibson

What to Expect from Gibson Sound & Vision from Consultation to Installation



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Once Slotegraaf Construction knows that a client has AV needs, we will get the client set up with a Gibson Project Manager based on their specialties and send over a set of plans to markup. Once assigned, they will reach out to the client directly and arrange a time to meet either at Gibson or at the home. During the planning stage, Gibson's consultants like to visit clients' homes to look at the space. This allows them to observe any current equipment already in the home and how to incorporate pre-existing devices with new needs. From there, Gibson can put together proposal recommendations. Once the client confirms the options, Slotegraaf will collaborate with Gibson on the required wiring locations for the AV installation.

"Each customer's project is a custom situation. Our systems and design recommendations are based on solely the specific client we are working with" -Dave Dryland, Custom Department Manager

Showroom

Gibson carries a large variety of electronics and brands. They have an extensive showroom display, including their 'Control4 Experience Center'. They will be able to present and demonstrate the product for you. With a combination of foyer, kitchen, bedroom and patio vignettes, visitors can see home automation in different environments and spaces.

"Control4 Automation brings all those smart devices under one umbrella; it's almost like a swiss army knife of apps."

-Dave Dryland, Custom Department Manager

Build Your Home into The Ultimate Place to Live



Gibson also offers factory-trained technicians for repair and maintenance services. When it comes to installations and the completion of your space, Slotegraaf and Gibson work closely together through regular communication to ensure the details and plan remain aligned. Both establishments share a common goal and that is the clients' happiness. Seeing your vision materialize into a home that you love is all part of the plan.



